# SAY YES TO THE ADDRESS

## home buyer edition



## HOW TO KNOW WHEN YOU FIND THE ONE

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ALTOGETHER BETTER

#### DEAR FUTURE HOME BUYER,

Navigating the home buying process probably feels comparable to sailing across the Pacific Ocean, and I totally get it! Especially when it comes to finding the RIGHT house for you. This guide is going to walk you through some key questions to help you determine the most important factors to consider when you start your home search. When it comes time to "Say yes to the address" you want to write your offer with confidence and know without a doubt that this is the right house for you.

Even if you're 12+ months out from making a move, you can dive in now!

Ready to get started? Great, let's do this!

#### 01: WHY DO YOU WANT TO OWN A HOME?

My dream is to own a home	To have a place to raise a family
Because I'm getting married	To be in a specific school area
Tired of paying rent	To have an investment property
Need more space	We are downsizing

## 02: MAKE A LIST OF THE "MUST HAVE" FEATURES IN YOUR NEW HOME

Think of the features you absolutely won't give up or won't accept. These are typically features that can't be changed at all or would require major renovations such as location, section size, floor plan, and square meters.

If you're buying a house with your spouse or significant other, then you should each pick 5.

1.	
2.	
1.	
2.	
3.	
4.	

#### **03. NOW, MAKE A LIST OF THE DEAL BREAKERS**

Think of the features that no matter what, will be a deal breaker when looking for a new home. Do you absolutely need a certain number of bedrooms, specific school district or location? Think of things that can't be changed:

## 04. WHICH OF THESE HOME STYLES MOST CLOSELY RESEMBLES WHAT YOU'RE LOOKING FOR?

Flat/Unit	Split Level	Rural Outlook
Modern	Villa	Water Frontage
Mid Century	Lockwood Style	Bush Block
Other?		

## 05. WHEN IT COME TO HOME FEATURES, CIRCLE THE ONES THAT ARE MOST IMPORTANT TO YOU:

FIREPLACE

SMART HOME TECH

SCULLERY

2/3 CAR GARAGE

MARBLE / GRANITE

FENCED-IN SECTION

DECK / SUNROOM

HARDWOOD FLOORS

WALK IN WARDROBE

HOME THEATER

POOL

SHED

SCHOOL DISTRICT

EXTRA STORAGE

OPEN CONCEPT

DESIGNATED OFFICE

**BBQ / PATIO AREA** 

LIGHT FILLED

PRIVATE SECTION

**CLOSE TO WORK** 

## 06. OUT OF THE FEATURES YOU CIRCLED, WHAT ARE YOUR TOP 3?

### 07. DESCRIBE THE IDEAL HOUSE YOU WANT TO BUY AND THE LIFESTYLE IT WILL CREATE:

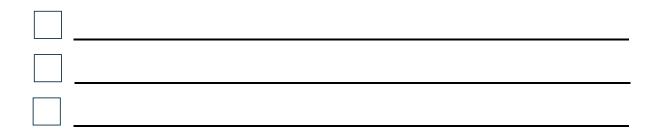
### 08. HOW LONG DO YOU PLAN ON LIVING IN THE HOUSE YOU BUY?



## SAY YES TO THE ADDRESS CHECKLIST

WRITE YOUR ANSWER FROM #1 AI	ND MAKE SURE THE HOUSE
MATCHES "YOUR WHY" :	

#### LIST YOUR TOP 3 MUST HAVES: DOES THE HOME MEET THIS CRITERIA?



#### DOES THE HOME HAVE ANY OF YOUR DEAL BREAKERS?

YES	
NO	

#### DOES THE HOME HAVE YOUR TOP 3 HOME FEATURES OR THE POSSIBILITY TO ADD THEM DOWN THE ROAD IF IT DOESN'T?

YES
NO

#### DOES THE HOUSE FIT YOUR ANSWERS TO #7 AND #8?

YES	
NO	

Bring this checklist with you when looking at homes so you know when you're ready to SAY YES to the address!

# THANK YOU.



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