

SAY YES TO THE ADDRESS

home buyer edition



HOW TO KNOW WHEN YOU FIND THE ONE

PAUL **SUMICH+**

BAYLEYS

ALTOGETHER BETTER

DEAR FUTURE HOME BUYER,

Navigating the home buying process probably feels comparable to sailing across the Pacific Ocean, and I totally get it! Especially when it comes to finding the RIGHT house for you. This guide is going to walk you through some key questions to help you determine the most important factors to consider when you start your home search. When it comes time to "Say yes to the address" you want to write your offer with confidence and know without a doubt that this is the right house for you.

Even if you're 12+ months out from making a move, you can dive in now!

Ready to get started? Great, let's do this!

01: WHY DO YOU WANT TO OWN A HOME?

- | | |
|--|--|
| <input type="checkbox"/> My dream is to own a home | <input type="checkbox"/> To have a place to raise a family |
| <input type="checkbox"/> Because I'm getting married | <input type="checkbox"/> To be in a specific school area |
| <input type="checkbox"/> Tired of paying rent | <input type="checkbox"/> To have an investment property |
| <input type="checkbox"/> Need more space | <input type="checkbox"/> We are downsizing |

02: MAKE A LIST OF THE "MUST HAVE" FEATURES IN YOUR NEW HOME

Think of the features you absolutely won't give up or won't accept. These are typically features that can't be changed at all or would require major renovations such as location, section size, floor plan, and square meters.

If you're buying a house with your spouse or significant other, then you should each pick 5.

1. _____

2. _____

3. _____

4. _____

5. _____

1. _____

2. _____

3. _____

4. _____

5. _____

03. NOW, MAKE A LIST OF THE DEAL BREAKERS

Think of the features that no matter what, will be a deal breaker when looking for a new home. Do you absolutely need a certain number of bedrooms, specific school district or location? Think of things that can't be changed:

04. WHICH OF THESE HOME STYLES MOST CLOSELY RESEMBLES WHAT YOU'RE LOOKING FOR?

Flat/Unit

Split Level

Rural Outlook

Modern

Villa

Water Frontage

Mid Century

Lockwood
Style

Bush Block

Other?

05. WHEN IT COME TO HOME FEATURES, CIRCLE THE ONES THAT ARE MOST IMPORTANT TO YOU:

FIREPLACE

POOL

SMART HOME TECH

SHED

SCULLERY

SCHOOL DISTRICT

2/3 CAR GARAGE

EXTRA STORAGE

MARBLE / GRANITE

OPEN CONCEPT

FENCED-IN SECTION

DESIGNATED OFFICE

DECK / SUNROOM

BBQ / PATIO AREA

HARDWOOD FLOORS

LIGHT FILLED

WALK IN WARDROBE


PRIVATE SECTION

HOME THEATER


CLOSE TO WORK

06. OUT OF THE FEATURES YOU CIRCLED, WHAT ARE YOUR TOP 3?

**07. DESCRIBE THE IDEAL HOUSE YOU WANT TO BUY
AND THE LIFESTYLE IT WILL CREATE:**



**08. HOW LONG DO YOU PLAN ON LIVING IN THE
HOUSE YOU BUY?**



SAY YES TO THE ADDRESS CHECKLIST

WRITE YOUR ANSWER FROM #1 AND MAKE SURE THE HOUSE MATCHES "YOUR WHY" :

**LIST YOUR TOP 3 MUST HAVES:
DOES THE HOME MEET THIS CRITERIA?**

DOES THE HOME HAVE ANY OF YOUR DEAL BREAKERS?

YES

NO

DOES THE HOME HAVE YOUR TOP 3 HOME FEATURES OR THE POSSIBILITY TO ADD THEM DOWN THE ROAD IF IT DOESN'T?

YES

NO

DOES THE HOUSE FIT YOUR ANSWERS TO #7 AND #8?

YES

NO

Bring this checklist with you when looking at homes so you know when you're ready to SAY YES to the address!

THANK YOU.



Paul Sumich | 021 606 460
paul.sumich@bayleys.co.nz
www.paulsumich.co.nz